

A WISE AND INFORMED JOURNEY TOWARD FINANCIAL SECURITY.

	COMPREHENSIVE FINANCIAL PLANS	CUSTOM-DESIGNED RETIREMENT PLANS	BUSINESS EXIT PLANS
1 GOAL MAPPING	Getting to know your facts and circumstances. Analyze strengths and dangers. Set goals and timelines.		
2 CHECKPOINTS	Review your financial situation to see where you are today.	Review current employer-sponsored plan for strengths/weaknesses and identify potential needs.	Review current plan or default plan and identify potential issues.
3 NAVIGATION	Guide you on the benefits and risks of various solutions that may better help you meet your goals.	Guide you through plans best suited for your company and goals.	Guide a discussion on a variety of exit plan solutions and their impact on you.
4 IMPLEMENTATION	Choose a route to do what it takes to get started.	Install and communicate improved plan to your employees.	Implement the strategy to exit when desired.
5 THE VIEW	Present a one-page written overview on what has been achieved and accomplished.		
6 THE REVIEW	Meet regularly to review programs or change direction.	Meet regularly with employer and employees to continue to monitor and manage the plan.	Meet regularly until exit plan is completed.

282 E. Wayzata Blvd., P.O. Box 679 • Wayzata, MN 55391 • P: 952-475-0440 • F: 952-475-0816 and 738 North Wilson Avenue • Rice Lake, WI 54868 • P: 715-434-0440 • F: 715-434-0441

www.business-estate.com

Securities offered through ValMark Securities, Inc. Member FINRA/SIPC. Fee-based planning offered through B&E Investment Advisers, Inc. a state Registered Investment Adviser. B&E Investment Advisers, Inc. and Business & Estate Advisers, Inc. are separate entities from ValMark Securities, Inc.