

PATHWISE BUSINESS TRANSITION PLANNING

10 CHECKPOINTS

- 1. PLAYERS**
- 2. VALUE OF BUSINESS**
- 3. STRUCTURE OF THE DEAL**
- 4. FINANCING**
- 5. REAL ESTATE**
- 6. EMPLOYEE TRANSITION**
- 7. TIMELINE**
- 8. SELLER TRANSITION**
- 9. LEGAL DOCUMENTS**
- 10. ACCOUNTING/TAX IMPLICATIONS**